

# US Price List - Direct

## HeartStart OnSite Defibrillator

### HeartStart OnSite Automated External Defibrillator

REF	DESCRIPTION	LIST
M5066A	HeartStart OnSite AED (customer must choose a carry case option)	\$1354
Option C01	Standard Carry Case, OnSite (recommended; space for spare battery and spare pads cartridge)	\$98
Option C02	Slim Carry Case, OnSite	\$34
Option C04	No Carry Case (customer receives clear vinyl sleeve to hold Quick Reference Guide and call 911 reminder)	\$0
Option R01	HeartStart HS1 Ready-Pack (includes: Standard Carrying Case, Spare Adult SMART Pads Cartridge. Device and spare pads are pre-installed in carry case.)	\$153

HeartStart OnSite Defibrillator includes Owner Manual, Quick Set-up Guide, Maintenance Booklet, Quick Reference Guide, pre-installed battery, 1 set pre-installed SMART Pads Cartridge, and user-selected carrying case. OnSite Ready-Pack has device and spare pads pre-installed in carry case. HeartStart OnSite Defibrillator device includes 8-year manufacturer's warranty at no charge. Battery includes 4-year warranty; pads are warranted until expiration date. Other accessories include 1-year warranty.

### HeartStart OnSite Accessories

REF	DESCRIPTION	LIST
M5070A	Battery, Long-Life LiMnO <sub>2</sub> , HS1/FRx	\$164
M5071A	HeartStart Adult SMART Pads Cartridge, HS1	\$65
M5072A	Infant/Child SMART Pads Cartridge, HS1	\$105
68-PCHAT	Fast Response Kit	\$45

### HeartStart Cabinets, Cases & Wall Mounts

REF	DESCRIPTION	LIST
989803136531	Defibrillator Cabinet, Basic	\$253
PFE7023D	Defibrillator Cabinet, Premium, Semi-recessed	\$469
PFE7024D	Defibrillator Cabinet, Premium, Wall Surface	\$440
M5075A	Carrying Case, HS1 (when ordering case alone)	\$129
M5076A	Slim Carrying Case, HS1 (when ordering case alone)	\$109
989803170891	AED Wall Mount	\$95
M3859A	Secure-Pull Seal, 10-pack	\$11
YC	Carrying Case, Plastic Waterproof Shell	\$220

## HeartStart Wall Signs, Awareness Placards, Posters

REF	DESCRIPTION	LIST
989803170921	AED Wall Sign, red	\$35
989803170901	AED Awareness Placard, red	\$26
861476	AED Awareness Posters (4-pack) [opt. ABA English, opt. ABE Spanish, opt. ABF French]	\$21
861477	AED Wall Mount and Signage Bundle	\$139
861478	AED Signage Bundle (includes: AED Wall Sign, AED Awareness Placards, and AED Posters)	\$64

## HeartStart OnSite Training Materials & Learning Products

REF	DESCRIPTION	LIST
M5085A	HeartStart OnSite Trainer	\$358
M5066-89100	HeartStart OnSite Toolkit	\$33
M5066-91900	OnSite Instructions for Use	\$22
M5066-97800	OnSite Quick Reference Guide	\$5
M5085-91900	OnSite Trainer Instructions for Use	\$11
M5087A	Replacement OnSite Trainer Carry Case	\$28
M5073A	Adult SMART Training Pads Cartridge	\$82
M5074A	Infant/Child SMART Training Pads Cartridge	\$88
M5093A	Replacement Adult SMART Training Pads	\$33
M5094A	Replacement Infant/Child SMART Training Pads	\$33
M5088A	Internal Manikin Adapter (Compatible with HeartStart FRx Trainer 861306 only)	\$33
M5089A	External Manikin Adapters, 5-pack	\$56
M5090A	Adult Pads Placement Guide	\$28
989803139281	Infant/Child Pads Placement Guide	\$28

## Extended Warranties

REF	DESCRIPTION	LIST
989803130341	Extended Warranty (2 years) – HeartStart OnSite	\$407
989803130351	Extended Warranty (2 years) – Previously Sold HeartStart OnSite	\$407

Customers must complete, sign and return documentation required by Philips to purchase extended warranty. For previously sold defibrillators, customers purchasing extended warranties must do so prior to expiration of their defibrillator's original warranty.

## HeartStart Data Management

REF	DESCRIPTION	LIST
861451	Option A01 – HeartStart Data Messenger Software – Single PC	\$215
861451	OptionA03 – HeartStart Data Messenger Software – Site-wide License	\$4100
861487	Option A01 – HeartStart Configure Software	\$67
861489	Option A01 – HeartStart Event Review Software – Single PC	\$407
861489	Option A02 – HeartStart Event Review Software – Site-wide License	\$1025
861489	Option A03 – HeartStart Event Review Software – Upgrade Single PC	\$104
861489	Option A04 – HeartStart Event Review Software – Upgrade Site-wide License	\$340
861431	Option A01 – HeartStart Event Review Pro Software – Single PC	\$2570
861431	Option A03 – HeartStart Event Review Pro Software – Site-wide License	\$6175
861436	Option A01 – HeartStart Event Review Pro Software – Upgrade Single PC	\$1025
861436	Option A03 – HeartStart Event Review Pro Software – Upgrade Site-wide License	\$2055
ACT-IR	Infrared Adapter Cable	\$134

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**Shipping:** Shipping costs are included in all pricing – FOB destination. Supply-only orders totaling less than \$300 may be subject to shipping and handling charge. Rush shipping is available for an additional fee.

**Return Process:** Returned Goods Authorization (RGA) number is required for all returns and must be obtained prior to returning product to Philips. To obtain RGA number, call Customer Service. RGA number must appear on outside of box. All returns are subject to restocking fee. For more details on Philips Return Policy, contact Customer Service.

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# US Price List - Direct

## HeartStart FRx Defibrillator

### HeartStart FRx Automated External Defibrillator

REF	DESCRIPTION	LIST
861304	HeartStart FRx AED	\$1952
Option A01	HeartStart FRx AED Aviation Bundle	\$1974
Option R01	HeartStart FRx Ready-Pack (includes: carrying case, spare HeartStart SMART Pads II)	\$175
Option R02	HeartStart FRx Ready-Pack Aviation Bundle (Uses TSO-142C battery. Order either A01 or R02, not both.)	\$198

HeartStart FRx Defibrillator includes Owner Manual, Quick Set-up guide, maintenance booklet, pre-installed battery, 1 set pre-installed SMART Pads II, and Quick Reference Guide. FRx Ready-Pack has device and spare pads pre-installed in carry case. HeartStart FRx Defibrillator device includes 8-year manufacturer's warranty at no charge. Battery includes 4-year warranty; pads are warranted until expiration date. Other accessories include 1-year warranty.

### HeartStart FRx Accessories

REF	DESCRIPTION	LIST
M5070A	Battery, Long-Life LiMn02, HS1/FRx	\$164
989803139301	Battery, Aviation, FRx (complies with TSO C-142)	\$171
989803139261	HeartStart SMART Pads II, 1-set	\$54
989803139311	Infant/Child Key	\$105
68-PCHAT	Fast Response Kit	\$45

### HeartStart Cabinets, Cases & Wall Mounts

REF	DESCRIPTION	LIST
989803136531	Defibrillator Cabinet, Basic	\$253
PFE7023D	Defibrillator Cabinet, Premium, Semi-recessed	\$469
PFE7024D	Defibrillator Cabinet, Premium, Wall Surface	\$440
989803139251	Carrying Case, FRx	\$143
989803170891	AED Wall Mount	\$95
M3859A	Secure-Pull Seal, 10-pack	\$11
YC	Carrying Case, Plastic Waterproof Shell	\$220

## HeartStart Wall Signs, Awareness Placards, Posters

REF	DESCRIPTION	LIST
989803170921	AED Wall Sign, red	\$35
989803170901	AED Awareness Placard, red	\$26
861476	AED Awareness Posters (4-pack) [opt. ABA English, opt. ABE Spanish, opt. ABF French]	\$21
861477	AED Wall Mount and Signage Bundle	\$139
861478	AED Signage Bundle (includes: AED Wall Sign, AED Awareness Placards, and AED Posters)	\$64

## HeartStart FRx Training Materials & Learning Products

REF	DESCRIPTION	LIST
861306	HeartStart FRx Trainer	\$369
989803139321	HeartStart FRx Toolkit (Includes PowerPoint presentations, presenter's guide, student guide, training DVD)	\$33
989803139341	FRx Product Training DVD	\$16
989803138731	FRx Owner's Manual	\$22
989803138601	FRx Quick Reference Guide	\$5
989803139271	SMART Training Pads II (Infant/Child training applications, buy Infant/Child Key separately)	\$82
989803139291	Replacement SMART Training Pads II (Includes pads, wire and plug)	\$33
M5088A	Internal Manikin Adapter (Compatible with HeartStart FRx Trainer 861306 only)	\$33
M5089A	External Manikin Adapters, 5-pack	\$56
M5090A	Adult Pads Placement Guide	\$28
989803139281	Infant/Child Pads Placement Guide	\$28

## FRx Cross-Compatibility

REF	DESCRIPTION	LIST
05-10000	HeartStart Pads Adapter (QUIK-COMBO™)	\$42
05-10100	HeartStart Pads Adapter (Zoll™)	\$42
05-10200	HeartStart Pads Adapter (Barrel-style)	\$42

## Extended Warranties

REF	DESCRIPTION	LIST
989803143941	Extended Warranty (2 years) – New FRx	\$406
989803143951	Extended Warranty (2 years) – Previously sold FRx	\$406

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## HeartStart Data Management

REF	DESCRIPTION	LIST
861451	Option A01 – HeartStart Data Messenger Software – Single PC	\$215
861451	OptionA03 – HeartStart Data Messenger Software – Site-wide License	\$4100
861487	Option A01 – HeartStart Configure Software	\$67
861489	Option A01 – HeartStart Event Review Software – Single PC	\$407
861489	Option A02 – HeartStart Event Review Software – Site-wide License	\$1025
861489	Option A03 – HeartStart Event Review Software – Upgrade Single PC	\$104
861489	Option A04 – HeartStart Event Review Software – Upgrade Site-wide License	\$340
861431	Option A01 – HeartStart Event Review Pro Software – Single PC	\$2570
861431	Option A03 – HeartStart Event Review Pro Software – Site-wide License	\$6175
861436	Option A01 – HeartStart Event Review Pro Software – Upgrade Single PC	\$1025
861436	Option A03 – HeartStart Event Review Pro Software – Upgrade Site-wide License	\$2055
ACT-IR	Infrared Adapter Cable	\$134

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# US Price List - Direct

## Refurbished HeartStart FR2+ Defibrillator

### HeartStart FR2+ Automated External Defibrillator

REF	DESCRIPTION	LIST
861458	Refurbished HeartStart FR2+ AED with ECG Display	\$2595
861459	Refurbished HeartStart FR2+ AED with Text Display	\$2095
Option A01	TSO FAA Battery	\$21
M3876A	FR2 Software Update (for device language changes, etc.)	\$325

Refurbished HeartStart FR2+ Defibrillator includes User Manual, Quick Reference Guide, Battery, 2 Sets of Pads. Refurbished HeartStart FR2+ Defibrillator device includes 5-year manufacturer's warranty at no charge. Battery includes 4-year warranty; pads are warranted until expiration date. Other accessories include 1- year warranty.

### HeartStart FR2+ Accessories

REF	DESCRIPTION	LIST
M3863A	Battery, Long-Life LiMnO <sub>2</sub> , FR2 Series	\$263
989803136291	Battery, Aviation, LiMnO <sub>2</sub> , FR2 Series	\$264
M3848A	Battery, Rechargeable LiION, FR2+ (FR2s shipped before 11/12/01 need software update to use)	\$292
M3849A	Charger for FR2+ Rechargeable Battery (REF M3848A)	\$166
989803158211	HeartStart AED Pads, 1-pack	\$42
989803158221	HeartStart AED Pads, 5-pack	\$165
M3870A	HeartStart AED Infant/Child Pads, FR2 Series, 1-pack	\$105
68-PCHAT	Fast Response Kit	\$45
M3873A	FR2+ ECG Assessment Module, AAMI (FR2s shipped prior to 11/12/01 need software update to use this feature)	\$331
989803137771	ECG Monitoring Electrodes – 20 3-packs (six week lead time)	\$56

### HeartStart Cabinet, Cases & Wall Mounts

REF	DESCRIPTION	LIST
989803136531	Defibrillator Cabinet, Basic	\$253
PFE7023D	Defibrillator Cabinet, Premium, Semi-recessed	\$469
PFE7024D	Defibrillator Cabinet, Premium, Wall Surface	\$440
M3868A	Carrying Case, FR2 Series	\$143
M3869A	Vinyl Carrying Case for FR2 Series	\$143
989803170891	AED Wall Mount	\$95
M3859A	Secure-Pull Seal, 10-pack	\$11
YC	Carrying Case, Plastic Waterproof Shell	\$220
989803133171	Temperature Control Carry Case	\$418

## HeartStart Wall Signs, Awareness Placards, Posters

REF	DESCRIPTION	LIST
989803170921	AED Wall Sign, red	\$35
989803170901	AED Awareness Placard, red	\$26
861476	AED Awareness Posters (4-pack) [opt. ABA English, opt. ABE Spanish, opt. ABF French]	\$21
861477	AED Wall Mount and Signage Bundle	\$139
861478	AED Signage Bundle (includes: AED Wall Sign, AED Awareness Placards, and AED Posters)	\$64

## HeartStart FR2+ Training Materials & Learning Products

REF	DESCRIPTION	LIST
M3752A	HeartStart AED Trainer 2 (Includes Carrying Case, 1 set of Defibrillator Training Pads)	\$384
M3753A	Remote Control for AED Trainer 2	\$54
M3754A	Programming Kit for AED Trainer 2 (Includes PC Cable and CD with Software)	\$33
989803150291	HeartStart FR2+ Toolkit, NTSC	\$33
M3860-91900	Instructions for Use, FR2+, English	\$22
M3860-97800	Quick Reference Card, FR2, English	\$5
M3864A	Training & Admin Pack, FR2 Series	\$220
M3855A	Charger for FR2 Training & Admin Pack (includes US power cord)	\$138
M3864-90001	Reference Guide for Training & Admin Pack, FR2 Series	\$22
07-11000	Defibrillator Trainer Carrying Case	\$28
07-10900	Defibrillator Training Pads, 1 set	\$28
M3871A	Infant/Child Training Pads, FR2 Series	\$49
M3756A	AED Little Anne Training System	\$638
M3755A	Training Pads for AED Little Anne – 1 set	\$30

## FR2+ Cross-Compatibility

REF	DESCRIPTION	LIST
05-10000	HeartStart Pads Adapter (QUIK-COMBO™)	\$42
05-10100	HeartStart Pads Adapter (Zoll™)	\$42
05-10200	HeartStart Pads Adapter (Barrel-style)	\$42



## HeartStart Data Management

REF	DESCRIPTION	LIST
M3854A	Data Card and Tray, FR2 Series	\$98
M3853A	Data Card Tray, FR2 Series	\$10
SDCF-05	Adapter, Data Card to PCMCIA	\$31
M3524A	Data Card Reader	\$155
861451	Option A01 – HeartStart Data Messenger Software – Single PC	\$215
861451	OptionA03 – HeartStart Data Messenger Software – Site-wide License	\$4100
861489	Option A01 – HeartStart Event Review Software – Single PC	\$407
861489	Option A02 – HeartStart Event Review Software – Site-wide License	\$1025
861489	Option A03 – HeartStart Event Review Software – Upgrade Single PC	\$104
861489	Option A04 – HeartStart Event Review Software – Upgrade Site-wide License	\$340
861431	Option A01 – HeartStart Event Review Pro Software – Single PC	\$2570
861431	Option A03 – HeartStart Event Review Pro Software – Site-wide License	\$6175
861436	Option A01 – HeartStart Event Review Pro Software – Upgrade Single PC	\$1025
861436	Option A03 – HeartStart Event Review Pro Software – Upgrade Site-wide License	\$2055

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# US Price List - Direct

## HeartStart FR3 Defibrillator

### HeartStart FR3 Automated External Defibrillator

REF	DESCRIPTION	LIST
861388	HeartStart FR3 Text bundle with standard battery, SMART Pads III, and user documentation	\$2799
861389	HeartStart FR3 ECG bundle with standard battery, SMART Pads III, and user documentation	\$3320

HeartStart FR3 Defibrillator includes Guide to Set-up and Maintenance (printed), Instructions for Administrators (CD), 1 battery, and 1 set SMART Pads III. HeartStart FR3 Defibrillator device includes 5-year manufacturer's warranty at no charge. Battery includes 3-year warranty; pads are warranted until expiration date. Other accessories include 1-year warranty.

### HeartStart FR3 Accessories

REF	DESCRIPTION	LIST
989803150161	FR3 Primary Battery	\$270
989803149981	SMART Pads III, 1 set	\$46
989803149991	SMART Pads III, 5 sets	\$208
989803150101	FR3 Language Card	\$139
989803150011	Pad Sentry Insert (replacement part for Pads Sentry Insert in FR3 Case)	\$39
989803150111	FR3 Fast Response Kit (use only with Rigid System Case, Kits contents same as 68-PCHAT)	\$51
989803150031	FR3 Infant/Child Key	\$97
989803150211	Bottom Case Insert for FR3 System Case, Rigid (replacement part for Bottom Case Insert in FR3 Rigid System Case)	\$37

### HeartStart Cabinets, Cases & Wall Mounts

REF	DESCRIPTION	LIST
989803136531	Defibrillator Cabinet, Basic	\$253
PFE7023D	Defibrillator Cabinet, Premium, Semi-recessed	\$469
PFE7024D	Defibrillator Cabinet, Premium, Wall Surface	\$440
989803149971	FR3 System Case, Rigid – Fits AED, extra battery, extra set of SMART Pads III, FR3 Fast Response Kit)	\$243
989803179181	FR3 Small Case, Soft – Fits AED and extra set of SMART Pads III	\$160
989803179161	FR3 System Case, Soft – Fits AED, extra battery, extra set of SMART Pads III	\$164
989803170891	AED Wall Mount	\$95
M3859A	Secure-Pull Seal, 10-pack	\$11

## HeartStart Wall Signs, Awareness Placards, Posters

REF	DESCRIPTION	LIST
989803170921	AED Wall Sign, red	\$35
989803170901	AED Awareness Placard, red	\$26
861476	AED Awareness Posters (4-pack) [opt. ABA English, opt. ABE Spanish, opt. ABF French]	\$21
861477	AED Wall Mount and Signage Bundle	\$139
861478	AED Signage Bundle (includes: AED Wall Sign, AED Awareness Placards, and AED Posters)	\$64

## HeartStart FR3 Training Materials & Learning Products

REF	DESCRIPTION	LIST
861467 option A01	AED Trainer 3	\$451
989803171631	Remote Control for AED Trainer 3	\$48
989803150191	FR3 Training Pack- Includes Rechargeable Training Battery, Training Pads III, Interconnect Cable, External Manikin Adapter (Training Battery Charger sold separately)	\$305
861394	FR3 Training Battery Charger	\$310
989803150181	Replacement Training Pads III (use with Inter-connect Cable, Training Pads III)	\$26
989803150201	Interconnect Cable, Training Pads III	\$19

## FR3 Cross-Compatibility

REF	DESCRIPTION	LIST
05-10000	HeartStart Pads Adapter (QUIK-COMBO™)	\$42
05-10100	HeartStart Pads Adapter (Zoll™)	\$42
05-10200	HeartStart Pads Adapter (Barrel-style)	\$42

## HeartStart Data Management

REF	DESCRIPTION	LIST
989803150081	FR3 Bluetooth Transceiver Module	\$139
989803150061	FR3 Data Card	\$92
M3524A	Data Card Reader	\$155
861451	Option A01 – HeartStart Data Messenger Software – Single PC	\$215
861451	OptionA03 – HeartStart Data Messenger Software – Site-wide License	\$4100
861487	Option A01 – HeartStart Configure Software	\$67
861488	USB Bluetooth Dongle (required when using Bluetooth Transceiver Module and some computer systems)	\$50
861489	Option A01 – HeartStart Event Review Software – Single PC	\$407
861489	Option A02 – HeartStart Event Review Software – Site-wide License	\$1025
861489	Option A03 – HeartStart Event Review Software – Upgrade Single PC	\$104
861489	Option A04 – HeartStart Event Review Software – Upgrade Site-wide License	\$340
861431	Option A01 – HeartStart Event Review Pro Software – Single PC	\$2570
861431	Option A03 – HeartStart Event Review Pro Software – Site-wide License	\$6175
861436	Option A01 – HeartStart Event Review Pro Software – Upgrade Single PC	\$1025
861436	Option A03 – HeartStart Event Review Pro Software – Upgrade Site-wide License	\$2055

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# EMG BLS Training Price List

Rev. 3/10 – Confidential – Not For Distribution

<b>Heartsaver CPR</b>	<b>Price</b>	<b>Hrs.</b>	<b>Size</b>
Adult/Child	\$695	3.0	8
+ Infant	\$150	1.0	8

<b>Heartsaver AED</b>	<b>Price</b>	<b>Hrs.</b>	<b>Size</b>
Adult/Child	\$695	3.0	8
+ Infant	\$150	1.0	8

<b>Heartsaver First Aid</b>	<b>Price</b>	<b>Hrs.</b>	<b>Size</b>
First Aid (standalone)	\$695	4.0	8
First Aid + Adult/Child CPR/AED	\$895	7.0	8

<b>Heartsaver Pediatric First Aid</b>	<b>Price</b>	<b>Hrs.</b>	<b>Size</b>
Pediatric First Aid + Adult/Child CPR/AED	\$895	7.0	8
Optional Module - Add Infant CPR	+ \$100	+1.0	8
Optional Module - Add CT State Daycare Supplement	+ \$100	+1.0	8

<b>Healthcare Provider (BLS)</b>	<b>Price</b>	<b>Hrs.</b>	<b>Size</b>
Re-Certification	\$695	4.0	8
Initial Course	\$795	5.0	8
Skills Challenge	\$395	2.0	8

<b>Family &amp; Friends Program</b>	<b>Price</b>	<b>Hrs.</b>	<b>Size</b>
<b>Available Modules:</b>			
• Adult/Child CPR		1.5	8
• Infant CPR		1.5	8
• Pediatric First Aid		1.0	8
First Course Module	\$395		
Each Additional Module	\$100		

<b>BLS Instructor Program</b>	<b>Price</b>	<b>Hrs.</b>	<b>Size</b>
<b>AHA Materials &amp; Binders Included</b>			
<b>Course Monitoring &amp; Instructor support not included</b>			
<b>Min. 4-person enrollment required</b>			
Instructor Course (per person)	\$275	6.0	